



BICYCLE TRADE ASSOCIATION OF CANADA

SUPPLIER MEMBER APPLICATION

Annual Company Sales	BTAC Annual Supplier Membership Fee
Under \$350,000**	\$ 400.00 <input type="checkbox"/>
\$350,000 to \$1 Million	\$ 750.00 <input type="checkbox"/>
Over \$1 Million	\$1,500.00 <input type="checkbox"/>

** SUPPLIERS WITH TOTAL REVENUE UNDER \$350,000 MUST SUPPLY FINANCIAL STATEMENTS TO BTAC'S ACCOUNTING FIRM FOR VERIFICATION. ALL INFORMATION REMAINS STRICTLY CONFIDENTIAL AND NO FINANCIAL DATA WILL BE REVIEWED BY BTAC DIRECTLY.

All applications for membership must receive the final approval of the Board of Directors of BTAC.
 Membership dues are non-refundable and shall not be prorated.
 BTAC's annual membership period runs from January 1st till December 31st of any given year.

Company Name				<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Distributor
Address		City	Province	Postal Code	
Business telephone #			Business fax #		
E-mail Address			Website Address		
Toll free #			Provincial sales tax license #		
Contact person <i>(voting member representing your company in BTAC)</i>			Name of first principal		
			Title:		

Do you sell directly to consumers? Yes No If so, please explain: _____

Do you also operate a retail store in the same premises? Yes No

Address if different location for retail store: _____

To what type of businesses do you sell? _____

Please list the names of FOUR bicycle customers and attach copies of invoices sent to **TWO** of them.

1.	2.
3.	4.

In submitting this application, we hereby certify that our Company meets the membership requirements set out in Article 2, Sections 2.2.1.1 –2.2.1.9 of the BTAC by-laws which read as follows:

The Supplier membership category shall include any corporate or person who:

- ◆ is a manufacturer, importer, or wholesaler who distributes in Canada, warehouses, ships, invoices initial orders and repeat orders at wholesale prices and sells directly to the Canadian bike trade on a wholesale level, bicycles, bicycle parts or accessories, to include cycling clothing, which such applicant lists on its application, and which during its term of membership with the BTAC, must primarily and unmistakably pertain to the bike business;
- ◆ does not operate, own or have interests, whether direct or indirect, in any retail outlets;
- ◆ is not organized in whole or in part for the purpose of acting as a bulk purchasing or distribution entity or agent on behalf of organized retailers such as, for example, a buying group;
- ◆ has had a minimum of one year of history in the Canadian bike trade;
- ◆ is solvent and of good reputation;
- ◆ has its principal place of business within Canada; (subject to Board of Director's approval if principal place is outside of Canada);
- ◆ as an importer or wholesaler, must have a written agreement in full force and effect at the time of his application, and during his membership, with a manufacturer of bicycles, bicycle parts or accessories confirming his authorized appointment as the manufacturer's distributor in Canada and his obligation to administer the manufacturer's warranty on the products distributed;
- ◆ at all times of his membership supply bicycles, bicycle parts or accessories, to include cycling clothing, and services to authorized, full service bicycle retailers during normal business hours during a minimum yearly period of six consecutive months.

Signature: _____ Title: _____

Date: _____